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To Our Customers:

By way of this letter, I am pleased to introduce you to Soumat, a new name for the holding company housing our group of companies. We've brought our companies under one umbrella to leverage the collective strength of the entire network and become better positioned for growth and expansion.

Soumat is headquartered in Winnipeg, Manitoba where it anchors the company's eastern and western operations. The four subsidiary companies of Soumat are: Mission Terminal Inc., operating in Winnipeg and Thunder Bay; and Les Élévateurs des Trois-Rivières Ltée, Les Grains Lac Supérieur Ltée and Services Maritimes Laviolette, operating in Trois-Rivières, Quebec.

Soumat assets include ownership or equity interest in primary elevators and producer car loading sites, shortline railways, grain terminals, transfer elevators and bulk storage facilities. Soumat is also involved in trading grain in Eastern and Western Canada. The Soumat name is derived from our core business activities: **SOU**rcing, **MA**rketing and **T**ransportation.

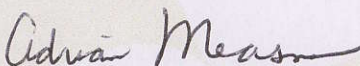
Soumat is part of Upper Lakes Group Inc., a privately held, Toronto-based firm with more than 75 years in shipping, marine and industrial services, grain trading and port facility services, and real estate development.

While the name change is part of our initiative to create a stronger, more unified network, let me assure you there will be no disruption to our business or partnership arrangements. It is our intent that our customers and partners will see additional value through ongoing exposure to the entire Soumat network.

At Soumat, we remain committed to providing our customers with quality service at competitive rates and developing innovative solutions together.

Please do not hesitate to contact me should you have any comments or questions or if you would like to learn more about Soumat and its network visit our website at [www.soumat.ca](http://www.soumat.ca).

Sincerely,



Adrian Measner  
President & CEO  
Soumat