



Mission Terminal

A Soumat Company

Mission Terminal
&
SGS Canada Inc.

Worried about producer Car Grades at Unload?
Wanting to blend your high quality grain with your lower quality?

Then why not try our new *Guaranteed Grade Assurance Program*:

- SGS will probe any and/or all farmer bins and assess grade and protein for each bin.
- SGS will also determine the weighted average grade and dockage for all the bins blended together.
- Producer will retain half of the sample taken by SGS for reference purposes.
- Producer has the option of shipping the cars as they are individually graded or shipping the cars under the weighted average assessment.
- Mission Terminal will guarantee the individual grade and protein or the weighted average grade and protein established by SGS at unload as long as the cars unload at Mission Terminal in Thunder Bay.
- If cars unload higher than SGS grade and protein assessment, producer will receive the better grade/protein.
- SGS will check the load sample of the rail car to ensure that the grain quality in the car is equal to the bin probe sample.

Fees/Incentives:

Current producer incentive paid by Mission Terminal **does not apply**.
No fees, as long as the grain is shipped in producer cars to Mission Terminal.
FEE of \$1.50 per mt is charged if Sampling is done but grain is not shipped.

Regards,